Company Tracking Number: 08-F3254

TOI: 05.1 Commercial Multi-Peril - Non-Liability Sub-TOI: 05.1003 Commercial Package

Portion Only

Product Name: Commercial Multi Peril

Project Name/Number: Enhanced Winery Extension /08-F3254

Filing at a Glance

Companies: Continental Insurance Company, American Casualty Company of Reading PA, National Fire Insurance Company of Hartford, Transportation Insurance Company, Valley Forge Insurance Company, Continental Casualty

Company

Product Name: Commercial Multi Peril SERFF Tr Num: CNAB-125858907 State: Arkansas

TOI: 05.1 Commercial Multi-Peril - Non-Liability SERFF Status: Closed State Tr Num: EFT \$50

Portion Only

Sub-TOI: 05.1003 Commercial Package Co Tr Num: 08-F3254 State Status: Fees verified and

received

Filing Type: Form Co Status: Reviewer(s): Betty Montesi,

Llyweyia Rawlins

Disposition Date: 11/20/2008

Authors: Roberta Cooper, Ruby

McGhee

Date Submitted: 11/19/2008 Disposition Status: Approved

Effective Date Requested (New): 01/01/2009 Effective Date (New): 01/01/2009

Effective Date Requested (Renewal): 01/01/2009 Effective Date (Renewal):

01/01/2009

State Filing Description:

General Information

Project Name: Enhanced Winery Extension Status of Filing in Domicile: Pending

Project Number: 08-F3254 Domicile Status Comments: We are making this

filing simultaneously in all states and the District

of Columbia.

Reference Organization: N/A Reference Number: N/A

Reference Title: N/A Advisory Org. Circular: N/A

Filing Status Changed: 11/20/2008

State Status Changed: 11/20/2008 Deemer Date: Corresponding Filing Tracking Number:

Company Tracking Number: 08-F3254

TOI: 05.1 Commercial Multi-Peril - Non-Liability Sub-TOI: 05.1003 Commercial Package

Portion Only

Product Name: Commercial Multi Peril

Project Name/Number: Enhanced Winery Extension /08-F3254

Filing Description:

We are filing the enclosed form (G-300648-A / Enhanced Winery Extension Endorsement) for use with our Tailored Commercial Program Plus (TCPP) coverage.

We propose to implement this filing for policies effective on and after January 1, 2009.

Company and Contact

Filing Contact Information

Ruby G. McGhee, State Filing Analyst ruby.mcghee@cna.com 333 S. Wabash (312) 822-4344 [Phone] Chicago, IL 60685 (312) 755-2394[FAX]

Filing Company Information

Continental Insurance Company CoCode: 35289 State of Domicile: Pennsylvania 333 South Wabash Group Code: 218 Company Type: Property and

Casualty

State ID Number:

37th Floor

Chicago, IL 60604 Group Name: CNA Insurance

Companies

(312) 822-4292 ext. [Phone] FEIN Number: 13-5010440

American Casualty Company of Reading PA CoCode: 20427 State of Domicile: Pennsylvania 333 South Wabash Group Code: 218 Company Type: Property and

Casualty

37th Floor

Chicago, IL 60604 Group Name: CNA Insurance State ID Number:

Companies

(312) 822-4292 ext. [Phone] FEIN Number: 23-0342560

National Fire Insurance Company of Hartford CoCode: 20478 State of Domicile: Illinois

333 South Wabash Group Code: 218 Company Type: Property and

Casualty

37th Floor

Company Tracking Number: 08-F3254

TOI: 05.1 Commercial Multi-Peril - Non-Liability Sub-TOI: 05.1003 Commercial Package

Portion Only

Product Name: Commercial Multi Peril

Project Name/Number: Enhanced Winery Extension /08-F3254

Chicago, IL 60604 Group Name: CNA Insurance State ID Number:

Companies

(312) 822-4292 ext. [Phone] FEIN Number: 06-0464510

Transportation Insurance Company CoCode: 20494 State of Domicile: Illinois

333 South Wabash Group Code: 218 Company Type: Property and

Casualty

37th Floor

Chicago, IL 60604 Group Name: CNA Insurance State ID Number:

Companies

(312) 822-4292 ext. [Phone] FEIN Number: 36-1877247

Valley Forge Insurance Company CoCode: 20508 State of Domicile: Pennsylvania

333 South Wabash Group Code: 218 Company Type: Property and

Casualty

State ID Number:

37th Floor

Chicago, IL 60604 Group Name: CNA Insurance

Companies

(312) 822-4292 ext. [Phone] FEIN Number: 23-1620527

Continental Casualty Company CoCode: 20443 State of Domicile: Illinois

333 South Wabash Group Code: 218 Company Type: Property and

Casualty

Chicago , IL 60604 Group Name: CNA Insurance State ID Number:

Companies

(312) 822-4292 ext. [Phone] FEIN Number: 36-2114545

Company Tracking Number: 08-F3254

TOI: 05.1 Commercial Multi-Peril - Non-Liability Sub-TOI: 05.1003 Commercial Package

Portion Only

Product Name: Commercial Multi Peril

Project Name/Number: Enhanced Winery Extension /08-F3254

Filing Fees

Fee Required? Yes
Fee Amount: \$50.00
Retaliatory? No

Fee Explanation: \$50.00 per group

Per Company: No

COMPANY	AMOUNT	DATE PROCESSED	TRANSACTION #
Continental Insurance Company	\$50.00	11/19/2008	24041046
American Casualty Company of Reading PA	\$0.00	11/19/2008	
National Fire Insurance Company of Hartford	\$0.00	11/19/2008	
Transportation Insurance Company	\$0.00	11/19/2008	
Valley Forge Insurance Company	\$0.00	11/19/2008	
Continental Casualty Company	\$0.00	11/19/2008	

 SERFF Tracking Number:
 CNAB-125858907
 State:
 Arkansas

 First Filing Company:
 Continental Insurance Company, ...
 State Tracking Number:
 EFT \$50

Company Tracking Number: 08-F3254

TOI: 05.1 Commercial Multi-Peril - Non-Liability Sub-TOI: 05.1003 Commercial Package

Portion Only

Product Name: Commercial Multi Peril

Project Name/Number: Enhanced Winery Extension /08-F3254

Correspondence Summary

Dispositions

Status	Created By	Created On	Date Submitted
Approved	Llyweyia Rawlins	11/20/2008	11/20/2008

Company Tracking Number: 08-F3254

TOI: 05.1 Commercial Multi-Peril - Non-Liability Sub-TOI: 05.1003 Commercial Package

Portion Only

Product Name: Commercial Multi Peril

Project Name/Number: Enhanced Winery Extension /08-F3254

Disposition

Disposition Date: 11/20/2008 Effective Date (New): 01/01/2009 Effective Date (Renewal): 01/01/2009

Status: Approved

Comment:

Rate data does NOT apply to filing.

Overall Rate Information for Multiple Company Filings

Overall Percentage Rate Indicated For This Filing0.000%Overall Percentage Rate Impact For This Filing0.000%Effect of Rate Filing-Written Premium Change For This Program\$0Effect of Rate Filing - Number of Policyholders Affected0

Company Tracking Number: 08-F3254

Form

TOI: 05.1 Commercial Multi-Peril - Non-Liability Sub-TOI: 05.1003 Commercial Package

Portion Only

Product Name: Commercial Multi Peril

Project Name/Number: Enhanced Winery Extension /08-F3254

Item TypeItem NameItem StatusPublic AccessSupporting DocumentUniform Transmittal Document-Property & Approved
CasualtyYesSupporting DocumentFiling MemorandumApprovedYes

Approved

Yes

Endorsement

Enhanced Winery Extension

 SERFF Tracking Number:
 CNAB-125858907
 State:
 Arkansas

 First Filing Company:
 Continental Insurance Company, ...
 State Tracking Number:
 EFT \$50

Company Tracking Number: 08-F3254

TOI: 05.1 Commercial Multi-Peril - Non-Liability Sub-TOI: 05.1003 Commercial Package

Portion Only

Product Name: Commercial Multi Peril

Project Name/Number: Enhanced Winery Extension /08-F3254

Form Schedule

Review	Form Name	Form #	Edition	Form Type Action	Action Specific	Readability	Attachment
Status			Date		Data		
Approved	Enhanced Winer	yG-300648	3-05/08	Endorseme Replaced	Replaced Form #	:0.00	08-F3254
	Extension	Α		nt/Amendm	G-123091-E		(Enhanced
	Endorsement			ent/Conditi	Previous Filing #:		Winery
				ons	CNAB-		Extension
					125535154		Endorsemen
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							A).pdf



THIS ENDORSEMENT CHANGES THE POLICY. PLEASE READ IT CAREFULLY.

ENHANCED WINERY EXTENSION ENDORSEMENT

This endorsement modifies insurance provided under the following:

BUILDING AND PERSONAL PROPERTY COVERAGE FORM CAUSES OF LOSS – SPECIAL FORM

A. CHANGES TO THE BUILDING AND PERSONAL PROPERTY COVERAGE FORM

1. Additional Coverage Extensions

The following Coverage Extensions are added to Section A.5. of the **BUILDING AND PERSONAL PROPERTY COVERAGE FORM**. Each of these Coverage Extensions is additional insurance and shall apply as excess over any other applicable coverage in your policy. The Additional Condition, Coinsurance, does not apply to these additional Coverage Extensions.

a. Outdoor Vines, Growing Grapes and Trellises

The insurance provided by this Coverage Form is extended to apply to loss of or damage to your outdoor vines, growing grapes and trellises at the described premises, including debris removal.

This Coverage Extension applies only to loss or damage caused by or resulting from any of the following causes of loss:

- (1) Fire;(2) Lightning;
- (3) Explosion;
- (4) Riot or civil commotion; or
- (5) Aircraft;
- (6) Vehicles not owned or operated by you or your employees;
- (7) Vandalism; or
- (8) Theft

to the extent they are covered in Section II Coverage; or

(9) Animals, but not including rodents, birds or insects.

The most we will pay for loss or damage in any one occurrence under this Coverage Extension is \$50,000, unless a higher limit is shown in the declarations.



b. Harvested Grapes

The insurance provided by this Coverage Form is extended to apply to loss of or damage to your harvested grapes while outside of buildings at the described premises, including debris removal.

This Coverage Extension applies only to loss or damage caused by or resulting from:

- The "Specified Causes of Loss" as defined and limited in the Causes of Loss Special Form; or
- (2) Rain, snow, ice or sleet.

The exclusion of loss caused by or resulting from rain, snow, ice or sleet to property in the open in the Causes of Loss – Special Form does not apply to this Coverage Extension. All other Exclusions and Limitations in that form continue to apply.

The most we will pay for loss or damage in any one occurrence under this Coverage Extension is \$50,000, unless a higher limit is shown in the declarations.

c. Damage to In-Process Wine Goods and Wine Goods Being Aged

- (1) The insurance provided by this Coverage Form extends Your Business Personal Property insurance to apply to loss or damage to, or spoilage of, your in-process wine goods or wine goods being aged caused by or resulting from:
 - (a) Complete or partial lack of electric power to wine processing or temperature control equipment at the described premises, or to computer apparatus at the described premises which services or controls such equipment, due to conditions beyond your control.
 - (b) Mechanical breakdown of wine processing or temperature control equipment at the described premises, or of computer apparatus at the described premises which services or controls such equipment, meaning:
 - The actual breaking of any mechanical part(s) of the wine processing equipment, temperature control equipment or computer apparatus; or
 - (ii) The burning out of motors or electrical equipment or apparatus which is part of or services the wine processing equipment, temperature control equipment or computer apparatus; or
 - (iii) The actual breaking of any equipment built to operate under internal pressure or vacuum other than weight of contents.

The mechanical breakdown must manifest itself by physical damage to the equipment or apparatus which causes the mechanical action of the equipment or apparatus to stop completely and which requires repair or replacement to become functional. Faulty operation or malfunction of the equipment or apparatus which does not cause the complete stopping of the mechanical action and does not require



repair or replacement of the damaged parts, will not be considered mechanical breakdown.

(c) A surge of electric power or a false electronic signal to the computer apparatus at the described premises which services or controls the wine processing or temperature control equipment at the described premises.

Insurance under this Coverage Extension includes the reasonable extra expense you incur to minimize such a loss, but only to the extent it reduces the amount of loss otherwise payable under this Extension.

- (2) We will not pay for loss or damage under this Coverage Extension caused by:
 - (a) The manual disconnection of any wine processing equipment, temperature control equipment or computer apparatus from the source of electrical power at the described premises;
 - (b) The termination of electrical power caused by the throwing or turning off of any switch or other device at the described premises used to control the flow of electrical power or current;
 - (c) The inability of an electric utility company or other source of electric power, whether on or off the described premises, to provide sufficient power due to government order, lack of fuel, or insufficient installed generating capacity to meet demand; or
- (d) Programming errors or faulty machine instructions.
 - (3) None of the exclusions in the Causes of Loss Special Form apply to this Extension except:
- (a) Earth Movement;
- (b) Governmental Action:
- (c) Nuclear Hazard,;
- (d) War and Military Action;
- (e) Water

The most we will pay for loss or damage in any one occurrence under this Coverage Extension is \$50,000, unless a higher limit is shown in the declarations.

d. Processing Water

The insurance provided by this Coverage Form is extended to pay additional costs and expenses you incur when, due to a loss of water supply to your premises as a result of a Covered Cause of loss, you are required to have water needed to continue your "operations" shipped, trucked or otherwise separately delivered to your premises by an outside supplier or vendor.

The most we will pay in any one occurrence for loss or damage under this Coverage Extension is \$50,000, unless a higher limit is shown for this coverage in the Schedule of this endorsement.

Wine or Distilled Products – Special Valuation



The Valuation Loss Condition in Section E.7. of the BUILDING AND PERSONAL PROPERTY COVERAGE FORM is amended by the addition of the following:

In the event of loss, wine goods to which this insurance applies, including harvested grapes and in-process and finished wine goods, whether your property or the property of others, will be valued as follows:

- a. "Irreplaceable Inventories," meaning products that in the ordinary course of your business would be specifically identified by at least three of the following designations:
 - (1) Estate Bottled;
 - (2) Produced and Bottled by;
 - (3) Named Vineyard;
 - (4) Appellation; or
 - (5) Vintage or Methode Champenoise;

will be valued at the average market listing, at the time of loss, of three well established and reputable wine merchants selected by us.

b. "Replaceable Inventories," meaning your harvested grapes and any cased and bulk wine, other than "irreplaceable inventories," will be valued at the average net market release price for the same varietal or vintage over the previous three years.

The value of wine products does not include discounts or expenses you otherwise would have had, such as bottling, labeling, racking and other un-incurred processing expenses which you would have incurred had there been no loss.

In addition, the value of wine products does not include unpaid U.S. Government Internal Revenue taxes for which you are liable. But the value of wine products do include State, County and Local taxes for which you are liable.

B. CHANGES TO THE CAUSES OF LOSS – SPECIAL FORM

The following additional Causes of Loss are added:

a. Collapse of a Tank Extension

The ADDITIONAL COVERAGE – COLLAPSE in Section D. is extended to also apply to loss or damage to Covered Property caused by the implosion or inward collapse of a tank due to the failure of a pressure relief device on the tank.

b. Wine Leakage

The insurance provided by this Coverage Form is extended to insure against wine leakage of finished or in-process wine products from tanks, vessels or barrels used to process or store the wine products, or from component parts of, or connections to or from the tanks, vessels or barrels due to direct physical damage caused by or resulting from;

 Risks of Direct Physical Loss, as defined and limited in the Special Causes of Loss Form or;



- (2) The implosion or inward collapse of the tank, vessel or barrel due to the failure of a pressure relief device on the tank, vessel or barrel; or
- (3) Errors or omissions in the workmanship of you or your employee(s).

However, we will not pay for any loss or damage under this Coverage Extension caused by wine leakage that can reasonably be considered normal and customary to the trade or operation.

If the Business Income (And Extra Expense) Coverage Form or the Business Income (Without Extra Expense) Coverage Form is attached to this policy, we will also pay for loss of Business Income and Extra Expense resulting from necessary suspension of your "operations" due to wine leakage.

All other exclusions continue to apply.

c. Product Contamination and Adulteration

- (1) The insurance provided by this Coverage Form is extended to insure against direct physical loss to:
- (a) Wine in process,
- (b) Wine being aged, and
- (c) Bottled Winery Products

caused by adulteration or contamination, while located on your premises.

For the purposes of this coverage, "Adulteration" or "Contamination" must result from the actual accidental introduction of a foreign substance, agent or organism during the fermentation, aging process and bottling process of your wine goods, which causes the property to become diminished in value or use. This includes, but is not limited to, diminished value or use due to change in color, finish, flavor, size or texture.

Adulteration and Contamination resulting from an otherwise Covered Cause Of Loss will continue to be covered up to the applicable limit of insurance.

If the Business Income and Extra Expense Coverage endorsement is attached to this policy, we will also pay for loss of Business Income and Extra Expense resulting from necessary suspension of your "operations" due to direct physical loss, if covered by this endorsement.

To the extent of the coverage provided under this endorsement, any current exclusion or limitation regarding adulteration, contamination, nesting or infestation, change in color, finish, flavor, size or texture that are on this policy do not apply. All other coverages, exclusions and limitations applicable to this policy continue to apply.

2) This policy is extended to insure against contact of wine products with residual cleaning solvents within the tanks, vessels or barrels, including their component parts and connections, used to process or store the wine products due to direct physical loss caused by or resulting from the "Specified Causes of Loss" as defined and limited in the Causes of Loss – Special Form.



The most we will pay for Property Damage or Business Income loss or damage in any one occurrence under this Coverage Extension is \$100,000, unless a higher limit is shown in the declarations.

Definitions:

1. Adulteration:

Introduction of a substance, agent, enzyme and/or organism that affects the nature and quality of the product.

2. Contamination:

Significant deterioration of a food product caused by bacteria, organism and enzymes that produces a noticeable change in the color, taste, appearance and/or texture of the product.

3. Bottled Winery Products:

Wine and other winery products:

- a. In the bottle; or
- b. Not bottled, but:
 - (1) Irreplaceable in kind and quality; and
 - (2) In the ordinary course of your business, would be:
- (a) Bottled; and
- (b) In your hands as producer or processor.

C. LIMITS OF INSURANCE

Per Occurrence Limit:	
Annual Aggregate Limit:	

If a limit is shown above (or in the Declarations pages as applicable to this endorsement), the most we will pay for loss or damage arising from the coverage extensions listed above:

- 1. In any one occurrence is the Per Occurrence Limit, and
- The Annual Aggregate Limit arising from all occurrences during the policy period.

The Limit of Insurance is the most we will pay in a single occurrence for loss or damage. If there is more than one loss in a 12-month period (starting with the beginning of the present annual policy period), the most we will pay for the total of all loss or damage sustained during that period of time is the amount identified as the Annual Aggregate shown in the Schedule or the Declarations.

 SERFF Tracking Number:
 CNAB-125858907
 State:
 Arkansas

 First Filing Company:
 Continental Insurance Company, ...
 State Tracking Number:
 EFT \$50

Company Tracking Number: 08-F3254

TOI: 05.1 Commercial Multi-Peril - Non-Liability Sub-TOI: 05.1003 Commercial Package

Portion Only

Product Name: Commercial Multi Peril

Project Name/Number: Enhanced Winery Extension /08-F3254

Rate Information

Rate data does NOT apply to filing.

Company Tracking Number: 08-F3254

TOI: 05.1 Commercial Multi-Peril - Non-Liability Sub-TOI: 05.1003 Commercial Package

Portion Only

Product Name: Commercial Multi Peril

Project Name/Number: Enhanced Winery Extension /08-F3254

Supporting Document Schedules

Review Status:

Satisfied -Name: Uniform Transmittal Document- Approved 11/20/2008

Property & Casualty

Comments:

Attachments:

08-F3254 (AR) Tranmittal.pdf

08-F3254 (AR) Form Filing Schedule.pdf

Review Status:

Satisfied -Name: Filing Memorandum Approved 11/20/2008

Comments:

Attachment:

08-F3254 & 08-R3254 AR (Filing Memorandum).pdf

Property & Casualty Transmittal Document

1.	Reserved for Insurance Dept. I	Jse Only	2. Ins	uranc	e Dep	artment L	Jse oi	nly	
			a. Dat	te the t	filing is	s received:	•		
			b. Analyst:						
			c. Disposition:						
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3.	Group Name								NAIC #
	CNA Insurance							218	
4.	Company Name(s)			Domi	cile	NAIC#	FEIN	#	State #
	Continental Casualty Comp	anv		IL		20443	36-21	14545	
•	National Fire Insurance Co	•	rtford	IL		20478		164510	
	American Casualty Compai			PA		20427	23-03	342560	
	Transportation Insurance C	ompany		IL		20494	36-18	377247	
	Valley Forge Insurance Cor	•		PA		20508		20527	
	The Continental Insurance	Company		PA		35289	13-50)10440	
5. Company Tracking Number 08-F3254									
5.	Company Tracking Number		U8-F32	34					
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Cor 6.	Name and address Ruby G. McGhee 333 S. Wabash – 37S Chicago, IL 60604-9901	orate Officer Title State Filing	(s) [include Telephor (312) 822-4	e toll-frome #s	(312) '	FAX#	ruby		
6. 7.	Name and address Ruby G. McGhee 333 S. Wabash – 37S Chicago, IL 60604-9901 Signature of authorized filer	orate Officer Title State Filing Analyst	(s) [include Telephor (312) 822-4	e toll-frome #s 344	(312) '	FAX#	ruby		
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Property & Casualty Transmittal Document—

	20.	This filing transmittal is part of Company Tracking #	08-F3254
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21. Filing Description [This area can be used in lieu of a cover letter or filing memorandum and is free-form text]

endorsement for use with our Tailored Comme tailed description of this filing is set forth in the e		

22. Filing Fees (Filer must provide check # and fee amount if applicable)

[If a state requires you to show how you calculated your filing fees, place that calculation below]

Check #: N/A, Electronic Funds Transfer (EFT)

Amount: \$50.00

Refer to each state's checklist for additional state specific requirements or instructions on calculating fees.

^{***}Refer to the each state's checklist for additional state specific requirements (i.e. # of additional copies required, other state specific forms, etc.)

FORM FILING SCHEDULE

(This form must be provided ONLY when making a filing that includes forms)
(Do <u>not</u> refer to the body of the filing for the forms listing, unless allowed by state.)

1.	This filing transmittal is p	part of Company Ti	racking # 08-F30	16	
2.	This filing corresponds to (Company tracking number o			16	
3.	Form Name /Description/Synopsis	Form # Include edition date	Replacement or Withdrawn?	If replacement, give form # it replaces	Previous state filing number, if required by state
01	Enhanced Winery Extension Endorsement		☐ New ☐ Replacement ☐ Withdrawn	G-123091-E	CNAB-125535154
02			New Replacement Withdrawn		
03			New Replacement Withdrawn		
04			New Replacement Withdrawn		
05			New Replacement Withdrawn		
06			New Replacement Withdrawn		
07			☐ New ☐ Replacement ☐ Withdrawn		
08			New Replacement Withdrawn		
09			☐ New ☐ Replacement ☐ Withdrawn		
10			New Replacement Withdrawn		

FORM/RULE FILING MEMORANDUM 08-F/R3254 Enhanced Winery Extension Endorsement

The <u>Winery Extension Endorsement</u>, <u>G-300648</u>, is an enhanced package of coverage extensions to the Commercial Building and Personal Property Coverage Form specifically targeting the insurance needs of the winery market segment.

A basic version of this form (G-123091) was initially filed and approved in 1996, with subsequent revisions in 2002, 2006 and 2007. This version provided Winery occupancies a single \$25,000 non-increasable limit for each of the three coverages below:

- Outdoor Vines, Growing Grapes and Trellises
- Harvested Grapes
- 3. Damage to In-Process Wine Goods Being Aged

This form also included the following additional Valuation clause and Cause of Loss:

- 4. Wine or Distilled Products Special Valuation
- 5. Collapse Cause of Loss amended to include loss or damage to Covered Property caused by the implosion or inward collapse of a tank due to the failure of a pressure relief device on the tank.

This version is being withdrawn, in favor of the revised version, which includes higher limits and enhanced coverages.

Form: The revised endorsement amends the Building and Personal Property Coverage Form and Causes of Loss – Special form.

This form provides a basic limit for the coverages listed below, which may be optionally increased to a maximum of \$1,000,000:

- Outdoor Vines, Growing Grapes and Trellises Coverage \$50,000, unless a higher limit is selected.
- 2. Harvested Grapes \$50,000, unless a higher limit is selected,
- Product Adulteration and Contamination \$100,000, unless a higher limit is selected,
- 4. Damage to In-Process Wine Goods and Wine Goods being Aged \$50,000, unless a higher limit is selected, and
- 5. Processing Water \$50,000, unless a higher limit is selected.

The new form also includes the following additional Causes of Loss:

- 6. Wine Leakage
- 7. Wine or Distilled Products Special Valuation
- 8. Collapse Cause of Loss amended to include loss or damage to Covered Property caused by the implosion or inward collapse of a tank due to the failure of a pressure relief device on the tank.

Pricing:

Currently the existing version of the endorsement is available at no charge, since the limits are small in size relative to the coverages provided. As a result of our review of the Winery market, our insureds, and our loss history, we are proposing to provide the expanded coverage endorsement, offering separate limits of coverage at higher levels than previous, also at no charge.

When one or more individual coverage limits are expanded <u>beyond</u> the new base limits displayed above, the premium charge for the additional level of coverage on the endorsement will be computed as follows: Total Building and Contents Property premium after all modifications (i.e. Package discount, Company Deviation, IRPM, Dispersion Credit, etc.) multiplied by a percentage Based on individual risk features and underwriter judgment.

An appropriate percentage is based on:

- 1) the number of individual coverages (items 1-5) being extended
- 2) the size of limit(s) chosen for each coverage
- 3) the nature of the additional hazard posed by the coverage extension(s), given the insured's operations

Each of the coverage/limits combinations will also have its own Minimum Premium, as listed in the attached chart. The selected Minimum Premiums are totaled as applicable to the combinations selected.

Each of the five coverages listed above may be provided at limits of \$100,000, \$200,000, \$250,000, \$300,000, \$400,000, \$500,000, \$750,000, and \$1,000,000.

The attachment below provides examples of the application of the percentages at different limits and minimum premiums.

Occurrence/Aggregate optional limits

A new feature of this endorsement includes the ability to add an Occurrence/Annual Aggregate applicable to coverages 1-5 above. These limits are optional per underwriting judgment, subject to a minimum limit equal to the lowest limit selected for each of the individual coverages.

Rate Impact

Assuming a 75% endorsement acceptance ratio applicable to New and Renewal business, and a \$100 minimum charge, the rate change is 0.9% for the average package policy in Division 9.

Manual Pages

Manual page CNA-TCPP (Tailored Commercial Program Plus) II-5 reflects the enhancements above and has been submitted for your review.

Implementation

We propose to implement this revision for policies effective on and after January 1, 2009.

Contacts

Please direct any questions about this Form filing to Ruby McGhee at Ruby.McGhee@cna.com, 312-822-4344 or Douglas Clark at Douglas.Clark@cna.com, 312-822-6483.

ATTACHMENT #1: PRICING EXAMPLES

Refer to the attached chart for examples of the pricing application. <u>The chart reflects a suggested rate in each range.</u>

Coverage	\$50,000	\$100,000	\$200,000	\$250,000	\$300,000	\$400,000	\$500,000	\$750,000	\$1,000,000
Outdoor Vines, Growing Grapes, and Trellises	Included	.25%	.30%	<u>.45%</u>	.60%	<u>.90%</u>	1.15%	1.35%	1.50%
Minimum Premium	<u>NA</u>	<u>\$10</u>	<u>\$20</u>	<u>\$30</u>	<u>\$40</u>	<u>\$50</u>	<u>\$60</u>	<u>\$80</u>	<u>\$100</u>
<u>Harvested</u> Grapes	Included	<u>.25%</u>	.30%	<u>.45%</u>	<u>.60%</u>	<u>.90%</u>	1.15%	1.35%	1.50%
Minimum Premium	<u>NA</u>	<u>\$10</u>	<u>\$20</u>	<u>\$30</u>	<u>\$40</u>	<u>\$50</u>	<u>\$60</u>	<u>\$80</u>	<u>\$100</u>
Product Adulteration and Contamination	NA	Included	.30%	.45%	.60%	.90%	1.15%	1.35%	1.50%
Minimum Premium	<u>NA</u>	<u>NA</u>	<u>\$20</u>	<u>\$40</u>	<u>\$60</u>	\$80	<u>\$100</u>	<u>\$110</u>	<u>\$120</u>
Wine Goods Damage	Included	<u>.25%</u>	.30%	<u>.45%</u>	<u>.60%</u>	<u>.90%</u>	1.15%	1.35%	1.50%
Minimum Premium	<u>NA</u>	<u>\$10</u>	<u>\$20</u>	<u>\$30</u>	<u>\$40</u>	<u>\$50</u>	<u>\$60</u>	<u>\$80</u>	<u>\$100</u>
Processing Water	Included	<u>.25%</u>	<u>.30%</u>	.45%	<u>.60%</u>	<u>.90%</u>	<u>1.15%</u>	<u>1.35%</u>	1.50%
Minimum Premium	<u>NA</u>	<u>\$10</u>	<u>\$20</u>	\$30	<u>\$40</u>	<u>\$50</u>	<u>\$60</u>	<u>\$80</u>	<u>\$100</u>

Refer to the examples below for application of the rates and minimum premiums.

<u>Example #1</u>: \$2,500 Building and Contents premium; subject to \$130 Minimum Premium Selected Limits/Rates/Minimum Premiums:

Coverage	Selected	Rate	Premium	Minimum Premium
	Limit			
Vines	\$50,000	included	included	Included
Harvested Grapes	\$100,000	.0025	\$6.25	\$10.00
Adulteration/Contamination	\$500,000	.0115	\$28.75	\$100.00
Wine Goods Breakdown	\$100,000	.0025	\$6.25	\$10.00
Processing Water	\$100,000	.0025	\$6.25	\$10.00
Total			\$47.75	<u>\$130.00</u>

Example #2: \$8,000 Building and Contents premium; charge \$152, which exceeds the Minimum Premium. Selected Limits/Rates/Minimum Premiums:

Coverage	Selected	Rate	Premium	Minimum Premium
	Limit			
Vines	\$50,000	included	included	Included
Harvested Grapes	\$100,000	.0025	\$20.00	\$10.00
Adulteration/Contamination	\$500,000	.0115	\$92.00	\$100.00
Wine Goods Breakdown	\$100,000	.0025	\$20.00	\$10.00
Processing Water	\$100,000	.0025	\$20.00	\$10.00
Total			\$152.00	\$130.00